

Minutes of the Pre-Bid Meeting

An online meeting of the officials of GOAF with the potential bidders of ensuing Shutdown works of Alkaloid Plant on turnkey basis was held on 20.06.2023 at 12:00 Hrs. Following officials have attended the meeting :

1. Smt. Rashmi Varma, IAS, Independent External Monitor
2. Shri Anil Ramteke, CCF, New Delhi
3. Shri Chittaranjan Manjhi, ADC, CCF office , New Delhi
4. Shri Naresh Bundel, GM, GOAW, Neemuch
5. Shri Kumar Aman Bharti, GM(F) , CCF office, New Delhi
6. Shri Sanjay Kumar, DNC, Neemuch
7. Shri Rahul Rai sing, Manager, GOAW, Neemuch
8. Shri Y. Chakrapani, WE, GOAW, Neemuch
9. Shri M. K. Kishore, CE, GOAW, Neemuch
10. Shri Azad Chirag, F.A.&C.A.O, GOAW, Neemuch

In the meeting 12 potential bidders of various firms have participated. Initially Shri Anil Ramteke, CCF, New Delhi welcomed IEM, Smt. Rashmi Verma, all the officials & representatives of all participating firms. Shri Naresh Bundel, GM, GOAW, Neemuch briefed regarding the project to be done during the shutdown of Alkaloid Plant. He also emphasised on the time constraint for completion of the project. Thereafter The following discussions were made:-

- i) Shri M. K. Kishore of GOAW, Neemuch introduced himself to all the participants & explained various works to be carried out in shutdown specifying the introduction of GMP in the said works. He also enlightened the eligibility criteria for participation in the tender and other terms & condition of the tender. He concluded his explanation with thanks to IEM.
- ii) The GM, GOAW, Neemuch then asked the participants to discuss their query/ clarification regarding the tender.

- iii) The representative of *M/s. Asian sky Infrastructure, Vadodara* enquired regarding the experience of structures and equipment in the same plant & accordingly it was expressed that there should not be any problem if the work is of similar nature in the chemical plant. The firm also sought clarification regarding release of 70% payment against the supply of material i.e. whether 70% release will be made on supply of only material & equipment or it includes civil works also. It was clarified that 70% payment shall be made against supply of material as per BOQ. Thirdly the firm wanted to know the estimated cost of the project but same was denied. Regarding the AMC of the project after commissioning, it was clarified that AMC shall be done at the cost of the firm for the first year and after one year, it will be at the cost of GOAW. Further the firm needed clarifications regarding the particular make of any item & its equivalent. It was clarified that any item which is accepted by the Engg. In-charge in place of specific make may be consider equivalent. Thereafter the firm wanted to know whether they can carry the existing equipment in the plant to their workshop for some repairs. It was clarified that after issuance of LOI the firm can carry out all the required pre fabrications works in 2 months time & installation and erection works shall be strictly be completed in further 90 days period. As far as taking any equipment or machinery to their workshop for any repair / rectification, it was clarified that there may not be any problem regarding this if it is done in the stipulated time period of 90 days. The firm indicated that their expert team shall be visiting GOAW, Neemuch before participating in the bid.
- iv) The representative of firm *M/s. Thread stone Pvt Ltd*, shri Krunal patel enquired regarding eligibility with respect to turnover relaxation for consecutive three years criteria as his firm was started in 2021. It was clarified that eligibility criteria shall be

strictly as per tender documents. Regarding the clarification of user requirement specification it was informed that specifications are already mentioned in the tender documents. However if there is any query the same may be forwarded on official E-mail of GOAW, Neemuch & the same shall be addressed and reply. The E-mail address has been provided in the chat box (gmgoaw-nmh@gov.in)

- v) The representative of Firm *M/s. Pavani Foods*, Shri Manish Thakur said he had the same queries as raised by the M/s. Thread stone Pvt Ltd .
- vi) The representative of Firm *M/s. Excel, Pune* , Shri Yogesh asked whether AHU is for dryer section. He was informed that AHU is proposed to be installed at finished products area as per GMP and not dryer section.
- vii) The representative of Firm *M/s. Topse, Pune* has enquired about the exemption of MSME firms from depositing EMD. It was confirmed that MSME firms are exempted from EMD. Also the firm enquired about the time period for delivery of Materials. It was informed that the delivery period will be 60 days of from the issuance of LOI. Further GOAW clarified that the period of shutdown of plant for carrying out the project would be 90 days only as mentioned in the tender document. The contracted firm is required to submit the work time schedule for completion of all related works within the time schedule along with the tender.
- viii) Shri Y. Chakrapani, W.E. explained in details that about 10 -11 items of work of shutdown project can be carried out & completed without any reference to shutdown of the plant. Some are to be installed outside the production building which can be done without any shutdown. Similarly, some items can be fabricated in the work shop before shutdown and only installation can be carried out in the plant during shutdown. This explanation clarified

the participants that the whole project can be completed in the schedule timeline easily.

- ix) The representative of Firm *M/s. Bajaj, Mumbai* enquired regarding the availability of space for man & machinery. It was informed that a hall (old Alkaloid canteen near ETP) would be made available where the materials can be stored and the same can be used as office for supervisor. Regarding doubts with respect to working in the plant, it was informed that major time taken work is removal and fabrication of steam jackets of all the vessels & this can be completed in time by engaging three to four different parties for the work.

All other major works do not take much time. Also it was informed that the plant which is in running condition is being handed over and hence all the equipment are in working condition and accordingly any damage to the existing equipment during removal/installation would be contractors liability.

Further all participants are encouraged to visit the Plant premises at GOAW, Neemuch before taking part in bidding process.

The meeting ended with vote of thanks to IEM, CCF & all participants.